

From: James Ryan <jeryan13@gmail.com>  
Sent: Thu, 9 Nov 2017 11:52  
Subject: Backstroke Start Wedges

Hi All, *(sent to all club secretaries)*

I have been in contact with a company that makes a backstroke start wedge that has the ability to universally fit most types of blocks... I have been in touch as Penzance are looking at buying a couple and asked if they would be prepared to give a discount if we were to order more units... Hence emailing you all...

The product is available to view here... <https://www.backstrokestartwedge.com/product-page/retro-fit-track-start>

The price per unit is €270 plus €30 postage per unit... however, this is negotiable depending on how many units are purchased.

Would you be kind enough to circulate this within your clubs/pass on to head coaches/committees and get back to me if your club would be interested in purchasing any so we could get a per unit price inc. discount.

There will be other requirements from your clubs if you wish to purchase such as supplying pictures of the blocks in situ etc but that can be addressed later on in the process.

Many thanks for your time and looking forward to hearing back from you.

Kind regards,

**James Ryan**  
Head Coach  
Penzance SA & WPC